

Brand USA Unveils Recovery Campaign, Highlights Resilience and Reunion During IPW 2021

September 21, 2021

LAS VEGAS (September 21, 2021) – Chris Thompson, Brand USA President and CEO, marked the reunion of the travel community during a press conference today at IPW 2021, the industry's premier annual international inbound travel trade show. Thompson's remarks, which were delivered in-person at the Las Vegas Convention Center, celebrated the timely news of the coming international border reopening for fully vaccinated travelers, gave an update on the latest U.S. tourism impacts from COVID-19, and unveiled the next chapter of Brand USA's award-winning United Stories campaign.

"In light of the administration's announcement yesterday, I am happy to say that we are ready to welcome the world back to the United States. After being separated for 18 months the world is exhausted, and we know that travel can renew and rejuvenate us. Over the past year and a half, Brand USA has been busy positioning the U.S. and our partners for a quick and robust return to international marketing, and we're excited to be able to get to that point and lead the next chapter of recovery," said Chris Thompson, Brand USA President & CEO.



During his presentation, Thompson reflected on the many ways Brand USA is working with, and will continue to support, industry partners as reopening becomes a reality. Brand , the official destination marketing organization for international travel to the United States, works in close partnership with the travel industry to maximize the economic and social benefits of travel. Throughout the pandemic, Brand USA has continued to position the United States and its partners for a quick and robust return to market, influencing key aspects of the travel ecosystem with inspirational content, travel trade engagement, public relations, and a groundbreaking virtual B2B platform.

Thompson highlighted specifics around these initiatives which include:

- GoUSA TV a first-of-its-kind connected TV channel where millions of people around the world travel dreamed as they watched more than 40 million minutes of entertaining and episodic content delivered through expanded streaming partnerships.
- <u>Brand USA Global Marketplace</u> a custom-built, virtual platform launched in 2020 that provides access to a diverse range of U.S. destinations, attractions, and points of interest for the international travel industry through education sessions, B2B meetings and more.
- <u>Brand USA Travel Week Europe</u> set for October 25-28 in London, where Brand USA will bring together key players from the U.S. and European travel industry to discuss trends, challenges, and innovations while exploring strategies to drive future visitation to the USA.

Thompson also unveiled Brand USA's upcoming recovery approach, which builds upon the foundation of the award-winning United Stories campaign and gives voices to real travel experiences within the USA to create authentic, locally relevant, positive engagements with consumers. The latest iteration of the campaign will focus on reconnecting and uniting people through travel to the USA and the great diversity of people, places and experiences that make the United States a dream destination.

The Brand USA IPW 2021 Press Conference is available to watch <u>here</u>. Additionally, all relevant press items, including fact sheets, digital asset kits, press contacts, and more can be found <u>here</u>. For additional information regarding IPW 2021 as well as details on IPW 2022 (Orlando, FL, June 4-8, 2022), please visit <u>here</u>.

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About Brand USA

Brand USA is the nation's destination marketing organization, dedicated to attracting legitimate international inbound travel to strengthen the U.S. economy, increase exports, create quality jobs, and promote community prosperity. By running data-driven campaigns and unifying messaging across industry and government, Brand USA positions the United States as a top global destination while providing current visa and entry information.

Since 2012 Brand USA, in collaboration with travel industry partners, has been responsible for attracting an additional 10.3 million visitors who spent nearly \$35 billion in the United States, generating \$76 billion in economic output, and sustaining nearly 40,000 jobs per year. Without any cost to taxpayers, these efforts have generated \$10 billion in tax receipts and returned \$20 to the U.S. economy for every dollar spent.

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